

FRESH CHILLED HIDES

1. WAYS OF TRANSPORT:

- Refrigerated truck (normally inside cardboard boxes lined with plastic or in Big bags) →
MODE OF TRANSPORT RECOMMENDED FOR LONG DISTANCE LOGISTIC (> 6 hours)
- Insulated trucks (usually in bulk – regional supply)
- Normal trucks not refrigerated or insulated. (usually in bulk – collecting from slaughterhouses)

2. AT THE SLAUGHTERHOUSE:

Use cold water or ice on the meat side to reduce the temperature of the hides as quickly as possible immediately after take off, in order to block or slow down the exponential bacteria action to preserve the quality of the hides and skins.

Avoid to pile the hides and skins one on top of the other before having significantly reduced the body temperature.

The transport from the slaughterhouse to the place of collection (hide processor or tannery) has to happen within 24 hours from the time of take-off of the hides and skins.

Upon receipt the hides and skins must be promptly processed and either put in a chilling installation or into tanning process.

3. LOADING & UNLOADING:

At the time of loading the supplier must verify (and possibly also demonstrate):

- That the hides are loaded on the truck at the correct temperature $+2/6^{\circ}\text{C}$ (on the whole hide) in the presence of the truck driver
- In case of transport via REFRIGERATED TRUCK, the loading of the truck can only start if the temperature inside the truck has the correct temperature equal to $+2/3^{\circ}\text{C}$.

At the time of unloading of hides shipped with refrigerated truck, the recipient (preferably in the presence of the truck driver) must:

- check the temperature of the hides at the time of unloading ($+2/6^{\circ}\text{C}$), possibly with the use of the probe to be inserted in the middle of the hides. If the temperatures are higher than 6°C , the supplier and/or the agent must be immediately notified and a reserve must be indicated on the CMR.
- require the thermo print of the trip before returning signed the CMR. If the truck driver cannot deliver the thermo print and will have to request it to the head office of the transport company, the buyer will sign the CMR with reserve. The buyer must have the right to process the hides with the reserve of verification only and exclusively for conservation problems highlighted after tanning the hides.
- immediately proceed with a quality control on at least 10% of the goods received, applying the same criteria as for salted hides.

- CONSERVATION PROBLEMS: In case there are hides with obvious conservation problems, hair slip or rotten hides, the recipient must immediately document with photo and inform the supplier/his representative of the problem encountered to request written authorization to process the hides. Response to this request must be received within one hour of the request. In the absence of a response, the buyer is authorized to process the hides with the reserve of a verification only and exclusively for conservation problems after the tanning phase to stabilize the hides.
- SELECTION PROBLEMS: In case there are selection problems, the recipient must immediately document with photo and inform the supplier/his representative of the problem encountered to request written authorization to proceed. Response to this request must be received within one hour of the request. In the absence of a response, the recipient is authorized to proceed with processing of hides with the reserve of verification of the selection after the tanning phase to stabilize the hides. The inspection must be carried out according to an evaluation criterion of the defects visible in the raw state and the allowances will be applied as reported in paragraph 9 ALLOWANCES

Refusal by the supplier to authorize the processing of hides with reservations: in the event that there is no agreement to authorize the putting into work of the hides with reservations, the supplier must:

- Withdraw the disputed lot promptly

If the supplier does not find a ready alternative destination to the disputed goods, in order to secure the lot and have time to carry out a possible appraisal to support the possible litigation deriving from the refusal, in Annex A it is possible to find the Warehouses nearby available to receive the lot on consignment.

4. TANNED HIDES SELECTION:

In the event that the hides have been processed with reserve of verification after the tanning phase for conservation problems, the tanned hides must be selected only and exclusively for reasons related to conservation problems.

It will be necessary to document - even with the support of photographs - the problems encountered and give the supplier the opportunity to carry out a verification (directly or through an expert in charge) within a short time.

The allowances for selection downgrading due to CONSERVATION problems will be calculated according to paragraph 9. ALLOWANCES.

If there are REJECTS, the value of the hides must be reimbursed, net of any contribution of the drop split, if any, including the processing cost (calculated on the basis of the fair market price of contract tanning of the moment).

Fresh hides with conservation problems (hair slip)



Grains in lime with conservation problems (rejects)



W/B hides with conservation problems (rejects)



5. CONTRACT SELECTION SPECIFICATION:

To be agreed with each individual supplier (i.e. 80/20 I/II or 70/30 I/II) but the criteria of the selection must reflect those of salted hides which are reported here below:

CLASSIFICATION OF THE HIDES

First selection:

- No defects in the central area of the hides (both on the flesh side and the grain side)
- The take off (flay) must be according to the contract term
- The hides must not have conservation problems
- Maximum 2 defects located in the external area of the hide are allowed (within 10 cm from the perimeter of the hides)
- Each defect must have a measure of less than 8 cm

Second selection:

- It can have the defects of the first selection
- Also allowed are 2 defects "excluding those listed in third selection" positioned in the central area
- By defect we mean:
 - hole, cut
 - Grain break (horn marks, scars)

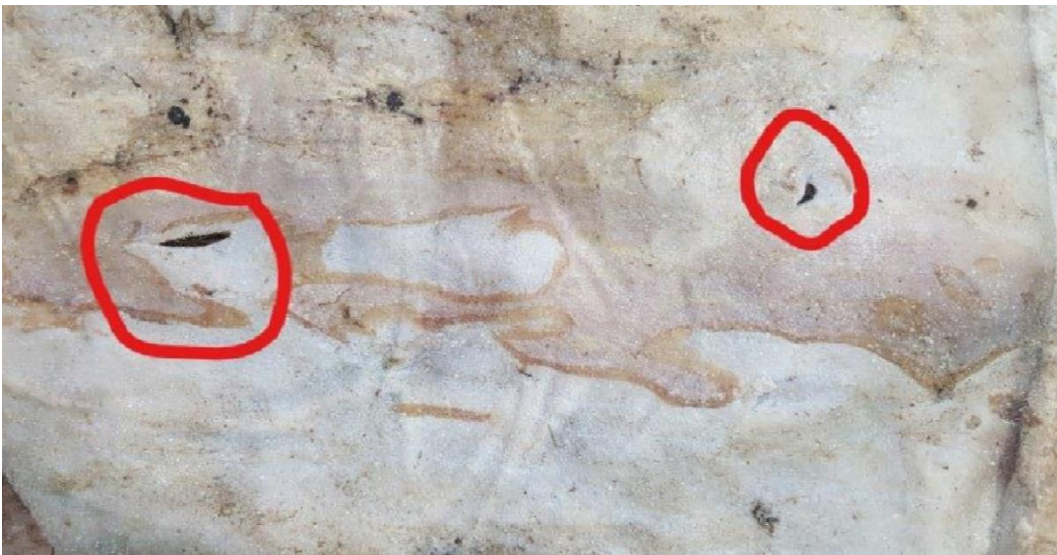
- Presence of diseases (Warts, Herpes, Leeks) in an area of less than 1 square foot
- The defect cannot exceed 8 cm except for the wrinkle which can exceed this measure
- A slight presence of dung on the hides is allowed
- Slight mis-shaping of the hides is allowed

Third selection:

- It can have the defects of the second selection
- Allowed defect: Caesarean cut or surgery wound, hole or cut greater than 15 cm
- Allowed defect: hair slip in the measure of a maximum of 20% of the total surface of the hide
- Important presence of dung on the hides is allowed
- Mis-shape of the hides is allowed within a maximum of 20% of the total surface

DEFECT: second selection

Holes in the central area of the hides



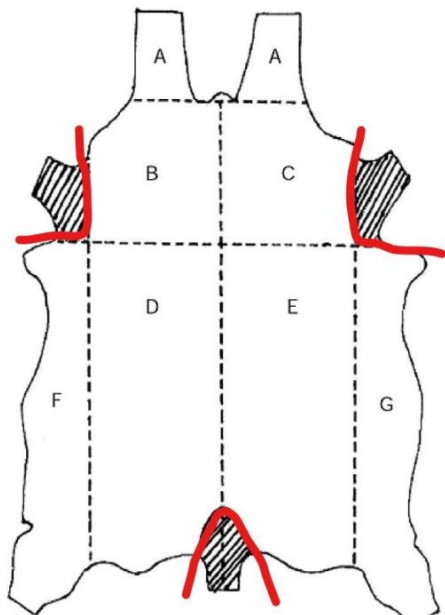
Grain Break (horn marks, scars)



Presence of disease (Herpes, Warts, Grubs) in an area less than 1 square foot



Slightly mis-shaped hide



Properly trimmed hide

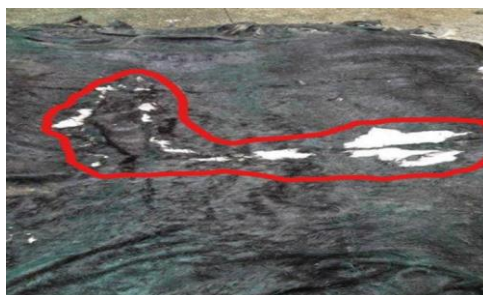


DEFECT: third selection

Hole greater than 15 cm



Conservation problems (hair slip)



Heavy Dung



Mis-shaped hides



6. TRIM

The recommended trim is headless, short-shanked, short tail. Some European countries are trimming the cheeks leaving a “U” head, but the majority of the European hides should have the following trim:



In case of delivery of hides with improper trim, 10% of the lot should be trimmed according to the contract/origin standard, and the percentage of weight difference to be applied on the whole lot.

UNTRIMMED



TRIMMED



7. WEIGHT LOSS AND FRANCHISE:

Normally the transport weight loss is agreed at 1%.

Some stipulate a 3% franchise that includes cardboard/plastic/big bags.

8. TRUCK ARRIVAL TIMES:

On the sales contract or with written documentation after the issuance of the contract, the date and time of delivery must be concluded with a reasonable margin of tolerance with respect to the arrangement.

If the hides arrive in refrigerated trucks, the seller must make sure to agree with the carrier that the truck arrives the day before the delivery date, already cleared through customs when needed, so that the truck can be delivered in the early morning hours of the day established by the contract.

In the event of a delay, the seller (or carrier) must promptly inform the buyer who must confirm to the seller the acceptance of the new arrival time. If it is not possible to unload the goods at the new scheduled arrival time and the tannery does not have the possibility to load the drums the next day, the tannery is required to unload the goods within 3 working days of the arrival of the truck, accepting the goods with reserve according to the criteria already expressed in points 3. and 4. The seller must issue written authorization to put the goods into process with reservation.

If the hides are not transported by refrigerated truck, the seller must guarantee the arrival within the contractually agreed times and must assume full responsibility in case of delays (even with any insurance policy) and the solution to the problem of delay must be found between the parties according to common sense within the following 24 hours.

9. IDENTIFICATION OF HIDES:

In the case of goods put into process under reserve, the tannery must provide evidence of the traceability system of the batch subject to verification.

10. ALLOWANCES

- If the SECOND selection exceeds the contractual terms, a discount equal to 10% will be applied only to hides that exceed the pre-established terms, if the deviation does not exceed 10%. If the excess of SECOND selection is MORE than 10%, a 20% discount will be applied to the entire surplus of SECOND selection.
- If the THIRD selection exceeds the contractual terms, a discount equal to 30% of the contractual value will be applied only to hides that exceed the pre-established terms if the deviation does not exceed 10%. If the excess of THIRD selection is MORE than 10%, a 50% discount will be applied to the entire surplus of THIRD selection.

In case of presence of REJECTS HIDES, the value of the hides and the cost of disposal of the discarded fresh hides must be reimbursed. If the REJECTS HIDES are highlighted after the tanning phase (in case of agreement, upon receipt of the hides, to put the batch in processing with reserve), the value of the hides must be reimbursed, net of any contribution of the drop split, if any, to which the processing cost (calculated on the basis of the fair market price of contract tanning of the moment) must be added.

ANNEXE A

Warehouses available for emergency storing of fresh hides, and relative tariffs

BOTTI ADRIANO & C. s.a.s.

Via 12 Aprile 1961 n. 7/9/11/13

41037 MIRANDOLA (MO)

Tel: +39 535 611411

Emergency cell: +39 335 7058886 Mr. Adriano Botti

Email: amministrazione@bottiadriano.com

HIDE S.p.A.

Via Piave, 11/13

35010 CURTAROLO (PD)

Tel: +39 0498 9620321

Emergency cell: +39 344 0556657 Mr. Samuel Zanchin

Email: amministrazione@pec.hide.it



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41037 Mirandola (MO)
P.IVA: 02115770360
telefono: 0535-611441
fax: 0535-665058
e-mail: amministrazione@bottiadriano.com

LISTINO PREZZI 2023

(in vigore per i nuovi contratti dal 01/06/2023 fino al 31/12/2023)

PELLI FRESCHE	Toelettatura, refrigerazione, stoccaggio e assicurazione fino all'11° giorno dall'arrivo: Toro	12,00 €/cad
	Toelettatura, refrigerazione, stoccaggio e assicurazione fino all'11° giorno dall'arrivo: Scottona	11,00 €/cad
	Toelettatura, refrigerazione, stoccaggio e assicurazione fino all'11° giorno dall'arrivo: Vacca	11,50 €/cad
	Toelettatura, refrigerazione, stoccaggio e assicurazione fino all'11° giorno dall'arrivo: Vitello	10,00 €/cad
	Smaltimento sacconi	6,00 €/cad
	Smaltimento cartoni	5,00 €/cad
	Pesatura del veicolo	20,00 €/cad
	Lavaggio autocarro	50,00 €/cad

Dopo l' 11° giorno dall'arrivo delle pelli fresche la BOTTI ADRIANO e C. s.a.s declina ogni responsabilità

PELLI SALATE	Toelettatura, salatura, stoccaggio e assicurazione fino all'45° giorno dall'arrivo: Toro	12,00 €/cad
	Toelettatura, salatura, stoccaggio e assicurazione fino all'45° giorno dall'arrivo: Scottona	11,00 €/cad
	Toelettatura, salatura, stoccaggio e assicurazione fino all'45° giorno dall'arrivo: Vacca	11,50 €/cad
	Toelettatura, salatura, stoccaggio e assicurazione fino all'45° giorno dall'arrivo: Vitello	10,00 €/cad
	Utilizzo bancali riciclati	6,00 €/cad
	Utilizzo bancali Euro pallet fumigati	23,00 €/cad
	Telo in Nylon sotto bancale	0,30 €/cad
	Smaltimento sacconi	6,00 €/cad
	Smaltimento cartoni	5,00 €/cad
	Pesatura del veicolo	50,00 €/cad
	Lavaggio autocarro	50,00 €/cad
	Servizio magazzinaggio dal 46° giorno, per ogni giorno	1,00 €/pallet

CERNITA PELLI SALATE	Pesatura, suddivisione e pallettizzazione pelli fino al 45° giorno dall'arrivo	3,50 €/cad
	Carico e scarico autocarro/container	300,00 €/cad
	Pesatura del veicolo	50,00 €/cad
	Lavaggio autocarro	50,00 €/cad
	Servizio magazzinaggio dal 46° giorno, per ogni giorno	1,00 €/pallet

ALTRI SERVIZI	Servizio raccolta pelli fresche	3,00 €/km
	Certificato sanitario	50,00 €/cad
	Tara sale	150,00 €/pallet
	Spostamento bancale per visione	25,00 €/pallet
	Carico e scarico autocarro/container	300,00 €/cad
	Sale non alimentare in polvere, purezza 97%, contenuto in big-bag	0,150 €/kg
	Lavori diversi per ogni operaio	da concordare

CONDIZIONI PARTICOLARI: Periodo di alta stagione maggiorazione di 2,00 €/pelle

dal 1 giugno al 10 settembre

dal 18 dicembre all'8 gennaio 2024

CONDIZIONI PARTICOLARI: Cliente occasionale maggiorazione di 2,00 €/pelle



HIDE S.p.A.
Pelli grezze

TARIFFE 2023

SERVIZIO LAVORAZIONE PELLI FRESCHE

– toelettatura, refrigerazione, stoccaggio fino al 7° giorno dall'arrivo.

TORI	NR	15,00 €
SCOTTONE	NR	15,00 €
VACCHE	NR	15,00 €
VITELLI	NR	12,00 €
Smaltimento sacconi	NR	5,00 €
Smaltimento cartoni	NR	5,00 €
Pesatura del veicolo	NR	20,00 €
Lavaggio camion	NR	50,00 €

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OPERATORE ESTERO N. IT01970080287
CAPITALE SOCIALE € 3.000.000 i.v.
Codice SDI: 1JNL9DJ

